

Occupational health in a Penitentiary Center in Chile: a view from Human Resources politics

M Güilgüiruca R**, J Herrera-Bascur***

**Psychologist, PhD Student, University of Chile.

***Psychologist, University of Tarapacá, Chile.

ABSTRACT

This article examines the influence of human resources politics on occupational health variables, such as engagement and job satisfaction, with regard to Chilean prison employees. 80 workers at the Women's Prison of Iquique were evaluated and results show that 77% and 88 % have a moderate to high score in terms of engagement and job satisfaction respectively. The 24% variation in engagement of the workers studied can be explained by politics aimed at promoting personal interests, while 32% of the variation in job satisfaction could be explained by politics of self-efficacy and personal interests. The above data permits the assertion to be made that human resources politics have a role that is relevant and necessary to modify and improve the occupational health conditions of these public sector workers.

Keywords: Human Resources; Prisons; Job Satisfaction; Efficiency; Self Efficacy; Workers; Occupational Health; Chile.

Test received: 22/05/2014

Text accepted: 29/09/2014

INTRODUCTION

Research has progressively paid more attention to workers' occupational health. However, this has been limited or practically nonexistent as far as penitentiary organizations are considered.

Several studies have reported that workers from penal institutions present high stress indicators¹⁻², a fact that entails progressive physical and mental deterioration, with high burnout, suicide and violence levels³⁴, poor remuneration and a moderate perception or organizational support, all of them constituting risk factors for workers themselves and for organizational targets associated to the effective execution of sentences.

Theoretically occupational health has taken a positive role in organizations⁷, becoming a premise that the generation of welfare needs occupational, personal and extra-organizational resources to effectively manage the demands of work⁸⁻⁹. Nevertheless, it is surprising how in the search of welfare, research

is strongly linked to individual variables such as personality¹⁰, psychological welfare, life satisfaction, self-efficacy and social skills, among others, challenging the role of other factors. This would support the associated hypothesis that emergent discipline is becoming a positive individualistic model¹¹, therefore excluding the possibility of social transformation¹²⁻¹³.

Politics and procedures are occupational resources used by organizations to achieve their productive objectives. However, they also entail a reduction of labor demands which entail psychosocial damage and can be motivating by themselves¹⁴, therefore significantly affecting other organizational results such as occupational health¹⁵.

This study assesses the influence of human resources politics on occupational health variables such as engagement and job satisfaction among officers of a Penal Institution in Iquique, Chile. The analysis is carried out on the basis of the Organizational Motivation Diagnosis and Development Model, OMDDM hereafter¹⁶.

*Se agradece el apoyo del Centro de Cumplimiento Penitenciario Femenino de la ciudad de Iquique, Chile

The Organizational Motivation Diagnosis and Development Model

The OMDDM hypothesizes that performance and motivation highly depend on specific organizational politics such as: the expectations of self-competence or self-efficacy, the expectations of reward and personal interests¹⁶⁻¹⁷. The better the politics, the higher satisfaction and engagement levels will be, since these would promote health and the perception of organizational justice among workers¹⁸⁻¹⁹. On the other hand, as long as organizational politics are deficient, limited or create an imbalance effort-reward or are less focused in the creation of intrinsic motivation, there will be more symptoms of poor occupational health²⁰ and job dissatisfaction²¹.

It is worth noting that the public sector has made relevant efforts in this regard, particularly those derived from Act N. 20.212²² which establishes a system of remuneration associated to achievements, based on the evaluation of performance, and a yearly budget, among other advances which will presumably entail a positive effect for organizational objectives and for the sector's workers.

Occupational health

The latest publications have reported that engagement remains one of the more relevant occupational health indicators since it entails important improvements regarding the business's results, such as a reduced absenteeism, less rotation, fewer security incidents and less product defects²³.

Engagement is an emotional construct positively associated to work, which is mainly characterized by dedication, vitality and commitment²⁴⁻²⁵. "Engaged" employees present high energy levels, effectively connect with their job activities and see themselves as capable of managing the demands of their job.

Literature has reported that engagement is a consequence of both labor resources such as social support and organizational politics entailing socialization and training²⁶, as well as personal resources: self-efficacy and organizational trust²⁹ among others²⁷⁻²⁸. However, in our country we lack more research on this issue.

On the other hand, job satisfaction is an important variable for organizations, its impact on performance, rotation³⁰, absenteeism³¹⁻³³, welfare³⁴ and on positive indicators such as engagement³⁵ has been proved. It is an intermediate variable associated to organizational results which has been widely

studied³⁶. Some authors have defined job satisfaction as an attitude or a set of attitudes towards job that can create positive or negative evaluative judgments among employees³⁷. However, this would not be a specific attitude but a general attitude resulting from different specific attitudes towards job and related factors³⁸.

Literature on this issue includes several publications on satisfaction antecedents such as those related to job position³⁹, organizational practice¹⁵, organizational justice⁴⁰⁻⁴¹, organizational climate³⁸, leadership⁴²⁻⁴⁴ and social skills^{36, 45}.

MATERIAL AND METHODS

Design and Procedure

The study was based on a retrospective cross-sectional correlation and explicative design. The population under study was composed of officers from a female detention facility in Iquique, Chile.

The sample included 80 officers. 44 were men (55%) and the remaining 35 were women (43.8%), with an average age of 38 years (SD=7.36). 45% presented between 1 and 5 years of service, 86% were gendarmes and 91% had indefinite contracts or one-year renewable contracts.

For the collection of information each participant was given a booklet which included all the instruments, anonymous answers and questions on sociodemographic variables. They were given 45 minutes to complete the survey in their workplace and under the supervision of researchers.

INSTRUMENTS

Abbreviated Questionnaire OMDDM¹⁶. It includes 38 items whose reliability is $\alpha=0.92$ (Cronbach's alpha) and a Likert-like 4 point scale where 1 represents "Totally disagree" and 4 "Totally agree" (see Table 1, organizational politics and management criteria). Some of the items included in this questionnaire are "The tasks that I have to develop are clearly defined". "I am appropriately rewarded when I do my job well". "My job is interesting".

Engagement Scale, Spanish adaptation⁴⁶ of the Utrecht Work Engagement Scale (UWES²⁵). It includes 15 items with a reliability index of $\alpha=0.85$ vigor, $\alpha=0.90$ dedication and $\alpha=0.88$ commitment. It is a seven point Likert scale where 0 is "never/not

ever” and 6 is “always/every day”. Some of the items included in the vigor, dedication and commitment scale are respectively the following: “*I am very persistent at work*”. “*Work is inspiring for me*”. “*When I am working I forget everything else*”.

Table 1: Politics and organizational management variables within OMDDM

OMDDM politics	Organizational management variables
Expectations of Self-efficacy politics	Training Job descriptions Success criteria Controllability
Reward politics	Performance assessment Reward system Equity
Personal Interest politics	Intrinsic Motivation

Overall Job satisfaction Scale⁴⁷. It includes 15 items with a reliability of $\alpha=0.92$. It includes a Likert like 5 point scale where 1 represents “dissatisfied” and 5 “very satisfied”. Some of the questions included are “*Physical conditions of the job*”. “*Work colleagues*”. “*Possibility to use my skills*”. The estimated reliability for the questionnaire through Cronbach’s alpha was 0.88. Its factorial structure evidenced an important factor which accounted for 72% of the variability observed⁴³.

Data analysis techniques

Statistical software SPSS version 17 was used for this purpose by means of univariate, bivariate and multivariate analysis. The association between quantitative variables was assessed through Pearson’s correlation matrix and multiple linear regression analysis was carried out through “Forwards” method. Punctuations obtained in engagement and job satisfaction scales were considered dependant variables and organizational politics (expectations of self-efficacy, expectations of reward and personal interests) were considered predictive variables.

RESULTS

Table 2 depicts the statistical description and the correlations obtained for the variables under study. In fact, intrinsic motivation politics together with management variables such as success criteria and

job definitors have the best perception by employees ($M=4.40$; $M=3.14$ and $M=3.06$ respectively). On the contrary the less valued are reward and equity politics ($M=1.88$ and $M=2.16$ respectively). Furthermore, 77% of officers state a moderate to high level of work engagement and 88% present moderate to high job satisfaction.

The correlation matrix shows that self-efficacy and personal interest- oriented politics are related as expected with work engagement and job satisfaction. The findings show a specific positive correlation between success criteria politics, engagement and job satisfaction ($r = 0.414$ $p < 0.01$ and $r = 0.417$ $p < 0.01$, respectively). Furthermore, positive correlation is proven for job descriptions politics, engagement and job satisfaction ($r = 0.306$ $p < 0.01$ and $r = 0.344$, $p < 0.0$ respectively), training politics ($r = 0.384$ $p < 0.01$ and $r = 0.53$, $p < 0.01$) and intrinsic motivation politics ($r = 0.524$, $p < 0.05$ and $r = 0.460$, $p < 0.05$). Remaining politics such as controllability, performance evaluation and equity are only positive and significantly correlated with job satisfaction ($r=0.378$, $p<0.01$ and $r=0.299$, $p<0.01$ and $r=0.985$, $p < 0.0$ respectively) but not with work engagement with which positive but insignificant correlations are concluded. It is worth noting that the reward political was the only political which showed no significant association with occupational health variables under study, which could be due to a poor evaluation by officers.

To evaluate the predictive capacity of politics over work engagement a multiple linear regression analysis was carried out, which showed that only personal interest politics had a statistically significant impact on work engagement, accounting for 24% of this variable ($Ra2=0.245$; $F=23.676$; $p<0.05$), which would oppose what expected by the OMDDM, since both the self-efficacy and the reward politics were excluded from the analysis because of inadequate levels of significance.

As for the magnitude of the impact of OMDDM factors over Job Satisfaction, it is worth noting how self-efficacy and personal interest-oriented politics account for 32% of the variance of job satisfaction ($Ra2=0.328$; $F=15.576$; $p<0.05$). This result indicates that when organizational politics including clear job descriptions and success criteria, together with coherent trainings are implemented and when officers perceive that they count with the organizational resources to develop their jobs, the natural consequence is job satisfaction as an indicator of occupational health (see Table N. 2).

Table 2: Statistical description and correlation between OMDDM scales, work engagement and job satisfaction

		1	2	3	4	5	6	7	8	9	10	
EN	3.83	1.31	1									
JS	3.13	0.90	0.608 (**)	1								
T	2.47	0.78	0.384 (**)	0.533 (**)	1							
JD	3.06	0.67	0.306 (**)	344 (**)	0.315 (**)	1						
SC	3.14	0.70	0.414 (**)	0.417 (**)	0.351 (**)	0.740 (**)	1					
CO	2.29	0.78	0.182	0.378 (**)	0.132 (**)	0.459 (**)	0.472 (**)	1				
PA	2.82	0.87	0.189	0.299 (**)	0.387 (**)	0.467 (**)	0.500 (**)	0.522 (**)	1			
RS	1.88	0.72	-0.125	0.179	0.308 (**)	0.064	0.035	0.268 (*)	0.278 (*)	1		
EQ	2.16	0.83	0.166	0.385 (**)	0.445 (**)	0.319 (**)	0.387 (**)	0.522 (**)	0.450 (**)	0.424 (**)	1	
IM	4.40	0.60	0.524 (**)	0.460 (**)	0.455 (**)	0.275 (*)	0.416 (**)	0.385 (**)	0.294 (**)	0.225 (*)	0.272 (*)	1

EN: engagement, JS: job satisfaction, T: training, JD: job description, SC: success criteria, CO : controllability, PA : performance assessment, RS: reward system, EQ: equity, IM: intrinsic motivation.

Table 3: Multiple linear regression analysis. Summary. OMDDM factors, work engagement and job satisfaction

	EN	JS
Self-efficacy expectations	-	0.392*
Reward expectations	-	-
Personal interests	0.506*	0.293*
Square-R	0.256*	0.348*
Corrected Square-R	0.245*	0.328*

Source: prepared by the authors

EN: engagement; JS: job satisfaction; SEE: self-efficacy expectations; RE: reward expectations; PI: personal interests.

*These values correspond to beta standard coefficients of the multiple linear regression analysis; p<0.05

DISCUSSION

The model used for the purpose of this study considers the incidence of organizational politics in occupational health variables, under the concept that the work setting and its management can be a significant promoter of workers' health¹⁴ as well as of organizational results^{16-17, 23}.

First descriptive results show that work engagement and job satisfaction have a moderate to high presence among officers (77% and 88% respectively), a fact that could be interpreted as the presence of personal resources to face the demands and stressors related to work, in spite of the hostility of the setting.

On the other hand, descriptors associated to organizational politics reveal that there is a favorable perception of politics targeted at intrinsic motivation, success criteria and job descriptions. This means that the officers developing their job in the correctional facility under study state that the setting's benefits and strategies satisfy their work needs, and therefore play a significant role in their intrinsic motivation. Furthermore, they believe that the implementation of compliance standards together with a clarified description of responsibilities and tasks is convenient. This reveals a positive evaluation of the implementation of Act N. 20.216, which considers these factors, among other issues. However it is also worth noting that both the reward system and equity reveal the lower punctuations, a fact that might be interpreted as officers believing that the job is highly demanding but the economic recognition is not equivalent to these requirements, which entails a perception of lessened equity. Therefore, presumably the reward system in this kind of setting does not seem a sufficiently explored political, and thus its low appreciation.

The results of the associative analysis reveal how personal interest and self-efficacy oriented politics have a positive and significant correlation with work engagement and job satisfaction therefore confirming the relevant role of self-efficacy²⁷ and intrinsic motivation in the issue of labor management. In fact, as long as organizational management intends to satisfy the needs of officers and the clearer compliance

standards are established, the more specific and appropriate the description of responsibilities and positions is and the more relevant training is, more likely are work engagement and job satisfaction levels to increase. These findings allow confirming the role of self-efficacy in the cognitive promotion of work engagement²⁸, and how in this case it would be enhanced by organizational politics, as a potentially moderating variable.

It is also important to say that reward and controllability politics behave as expected only as far as job satisfaction is concerned but not with work engagement, therefore achieving significant positive relations only with the first but not with the latter. This could be due to the fact that work engagement could be less susceptible to external appreciation and more sensitive to internal features.

With regard to the predictive hypothesis set out in the study, multiple regression analysis shows how only politics targeted at personal interests are predictors for work engagement, representing 24% of its variance. On the other hand, self-efficacy and personal interest politics account for 32% of the variance of job satisfaction. This fact confirms the relevant role of organizational politics as far as occupational health is concerned¹⁴, and these findings allow us to be particularly optimistic as far as the organizational management developed in this institution is concerned, which is clearly being appreciated by its workers.

We must also consider that the lack of explanatory data on the reward political should not be interpreted as a lack of influence of this variable, since its impact on bad health indicators²⁰ and on job dissatisfaction in other populations²¹ has already been established. It should rather be understood that the use of optimal reward system has been underestimated in the Gendarmerie, a fact which is in line with the scarce budget of the public sector, a reason for frequent conflict in the state's organizations. Furthermore, this result could also show that officers lack expectations as far as rewards are considered, a fact which could be associated with a sense of frustration or despair since although Act 20.216 sets a bonus system for the achievement of targets, it seems that officers believe that there is an imbalance between the effort and the actual reward, thus impairing the advance of occupational health²⁰, as observed in other populations¹⁸.

To sum up, the results suggest that the efforts concerning the organizational management of this Gendarmerie unit are focused on the specification of targets, the description of responsibilities inherent

to certain positions, the development of appropriate training programs and the implementation of politics aimed at the achievement of intrinsic motivation, all of which are positively influencing occupational health in this population.

Results should be carefully analyzed since although the role of organizational politics is confirmed in this sample, we must not forget that other studies suggest that there is a reciprocal relationship between organizational and personal resources²⁴, a fact that suggests a moderating role of self-efficacy and intrinsic motivation²⁷.

This study intends to contribute in terms of research and management, by considering occupational health from variables associated both to personal¹⁰ and organizational⁸⁻⁹ resources. We believe that reducing the work crisis to the workers' competence is a way of projecting the problem to the more vulnerable elements in the equation¹³, and it also highlights the lack of concern in assuming the conflict, excluding the possibility of social transformation¹².

Despite the results not being definitive, since it is a limited sample, the findings of OMDDM¹⁶ enable the extrapolation of such results to similar contexts. Future research should assess the moderating role of self-efficacy and intrinsic motivation, as well as the evaluation of psychosocial risk factors in this setting as to provide indicators associated to these factors that eventually create health issues in this population.

Finally, this research revalidates the OMDDM¹⁶ as an easily operating model which supports diagnosis and promotes occupational health among employees from Chilean public organizations.

CORRESPONDENCE

Marjory Güilgüiruca R:

Email: mguilgui@gmail.com

Facultad de Ciencias Sociales. Universidad de Chile.
Santiago- Chile

BIBLIOGRAPHIC REFERENCE

1. Kenian G, Malach-Pines A. Stress and burnout among prison personnel. Sources, outcomes, and intervention strategies. *Criminal Justice and Behavior*. 2007; 34(3): 380-98.
2. Dvopskin J, Spiers E. On the role of correctional officers in prison mental health. *Psychiatric Quarterly*. 2004; 75 (1).

3. Hernández L, Fernández B, Ramos F, Contador I. El Síndrome de Burnout en funcionarios de vigilancia de un centro penitenciario. *International Journal of Clinical and Health Psychology*. 2006; 6(3): 599-611.
4. Lott LD. Deadly secrets. Violence in the police family. *FBI Law Enforcement Bulletin*. 1995; 64: 12-6.
5. Kalinsky B, Cañete O. El Agente penitenciario. La cárcel como ámbito laboral. Junín de los Andes: Centro Regional de Estudios Interdisciplinarios sobre el Delito; 2005.
6. Bravo-Yáñez C, Jiménez-Figueroa A. Bienestar psicológico, apoyo organizacional percibido y satisfacción laboral en funcionarios penitenciarios de Chile. *Rev. Española de Sanidad Penitenciaria*. 2011; 13(3): 91-9.
7. Bakker AB, Rodríguez-Muñoz A, Derks D. La emergencia de la psicología de la salud ocupacional positiva. *Psicothema*. 2012; 24 (1): 66-72.
8. Salanova M. Organizaciones Saludables: una aproximación desde la psicología positiva. En Vásquez C, Hervás G, editores. *Psicología Positiva: bases científicas del bienestar y la resiliencia*. Madrid: Alianza Editorial; 2008.
9. Salanova M, Schaufeli WB. El engagement de los empleados. Cuando el trabajo se convierte en pasión. Madrid: Alianza Editorial; 2009.
10. Tokar DM, Subich LM. Relative contributions of congruence and personality dimensions to job satisfaction. *Journal of Vocational Behaviour*. 1997; 50: 482-91.
11. Cabanas E, Sánchez JC. Las raíces de la psicología positiva. *Papeles del Psicólogo*. 2012; 33: 172-82.
12. Binkley S. Situating psychological well-being: Exploring the cultural roots of its theory and research. *Subjectivity*. 2011; 4: 371-94.
13. Rentería-Pérez E, Malvezzi S. Empleabilidad, cambios y exigencias psicosociales en el trabajo. *Universitas Psychologica*. 2008; 7: 319-34.
14. Bakker AB, Demerouti E, De Boer E, Schaufeli WB. Job demands and job resources as predictors of absence duration and frequency. *Journal of Vocational Behavior*. 2003; 62: 341-56. doi:10.1016/S0001-8791(02)00030-1.
15. Salanova M, Llorens S, Cifre E, Martínez IM. We need a HERO! Towards a validation of the Healthy & Resilient Organization (HERO) Model. *Group & Organization Management* 2012; 37: 785-822.
16. Cuadra A. Motivación Laboral: modelo e instrumentos de diagnóstico en función de las políticas de recursos humanos [Tesis]. Madrid: Universidad Autónoma de Madrid; 2001.
17. Cuadra A. Motivación laboral: modelo e instrumento de diagnóstico en función de las políticas de recursos humanos. Material Didáctico. Iquique: Universidad de Tarapacá; 2003.
18. Arenas F, Andrade V. Factores de riesgos psicosociales en una industria alimenticia de la ciudad de Cali. *Pensamiento Psicológico*. 2013; 11: (1): 99-113.
19. Topa G, Depolo M, Moriano J, Morales J. Empleo puente y bienestar personal de los jubilados. Un modelo de ecuaciones estructurales con una muestra europea probabilística. *Psicothema*. 2009; 21(2): 285-92.
20. Siegrist J, Peter R. The Effort-Reward Imbalance Model. *Occupational Medicine*. 2000; 1: 83-6.
21. Marchesi A. Profesores, centros docentes y calidad de la educación. *Cuadernos de pedagogía*. 1990; 184: 10-4.
22. Ley 20212 modifica las leyes n° 19553, n° 19882, y otros cuerpos legales, con el objeto de incentivar el desempeño de funcionarios públicos. 2007 (Ag 29, 2007).
23. Robison J. Boosting engagement at Stryker. *Gallup Management Journal* [Internet]. 2012 Jan [cited 2014 Mar 27]; [about 2 p.]. Available from: <http://gmj.gallup.com/content/150956/Boosting-Engagement-Stryker.aspx>.
24. Xanthopoulou D, Bakker AB, Demerouti E, Schaufeli WB. Reciprocal relationships between job resources, personal resources, and work engagement. *Journal of Vocational Behavior*. 2009; 74: 235-44.
25. Schaufeli W, Salanova M, González-Romá V, Bakker A. The measurement of burnout and engagement: A confirmative analytic approach. *Journal of Happiness Studies*. 2002; 3: 71-92.
26. Taormina RJ. Organizational socialization: A multidomain, continuous process model. *International Journal of Selection and Assessment*. 1997; 5: 29-47.
27. García-Renedo M, Llorens S, Cifre E, Salanova M. Antecedentes afectivos de la auto-eficacia docente: un modelo de relaciones estructurales. *Revista de Educación*. 2006; 339: 387-400.
28. Salanova M, Bresó E, Schaufeli WB. Hacia un modelo de las creencias de eficacia en el estudio del burnout y del engagement. *Ansiedad y Estrés*. 2005; 11 (2-3): 215-31.
29. Acosta H, Salanova M, Llorens S. ¿Cómo predicen las prácticas organizacionales el engagement en el trabajo en equipo?: El rol de la confianza organizacional. *Cienc Trab*. 2011; 13(41): 125-34.

30. Singh P, Loncar N. Pay satisfaction, job satisfaction and turnover intent. Department des relations industrielles, université laval. 2010; 65(3): 470-90.
31. Dineen BR, Noe RA, Shaw JD, Duffy MK, Wiethoff C. Level and dispersion of satisfaction in teams: Using foci and social context to explain the satisfaction-absenteeism relationship. *Academy of Management Journal*. 2007; 50: 623-643.
32. Hausknecht JP, Hiller NJ, Vance RJ. Work-unit absenteeism: Effects of satisfaction, commitment, labor market conditions and time. *Academy of Management Journal*. 2008; 5: 1223-45.
33. Wegge J, Schmidt KH, Parkes C, Van Dick R. Taking a sickie: Job satisfaction and job involvement as interactive predictors of absenteeism in a public organization. *Journal of Occupational and Organizational Psychology*. 2007; 80: 77-89.
34. Guerrero J. Los roles no laborales y el estrés en el trabajo. *Revista Colombiana de Psicología*. 2003; 12: 73-84.
35. Caballero C, Abello R, Palacio J. Relación del burnout y el rendimiento académico con la satisfacción frente a los estudios en estudiantes universitarios. *Revista Avances en Psicología Latinoamericana*. 2007; 25(2): 98-111.
36. Cuadra-Peralta A, Veloso-Besio C, Moya-Rubio Y, Reyes-Atabales L, Vilca Salinas J. Efecto de un programa de psicología positiva e inteligencia emocional sobre la satisfacción laboral y vital. *Revista Salud & Sociedad*. 2010; 1(2): 101-12.
37. Keller A, Semmer N. Changes in situational and dispositional factors as predictors of job satisfaction. *Journal of Vocational Behavior*. 2013; 83(1): 88-98.
38. Chiang M, Salazar C, Núñez A. Clima organizacional y satisfacción laboral en un establecimiento de salud estatal: Hospital tipo 1. *Theoria*. 2007; 16(2): 61-76.
39. Gallardo E, Sánchez S, López-Guzmán T, Nascimento H. Employee satisfaction in the Iberian hotel industry. *International Journal of Contemporary Hospitality Management*. 2010; 22(3): 321-34. <http://dx.doi.org/10.1108/09596111011035936>
40. Kumar K, Bachshi A, Rani E. Organizational justice perceptions as predictor of job satisfaction and organizational commitment. *The IUP Journal of Management Research*. 2009; 26 (10): 24-37.
41. Al-Zu'bi HA. A study of relationship between organizational justice and job satisfaction, *International Journal of Business and Management*. 2010; 5 (12): 102-9.
42. Bono JE, Judge TA. Self-concordance at work: Toward understanding the motivational effects of transformational leaders. *Academy of Management Journal*. 2003; 46: 554-71.
43. Cuadra A, Veloso C. Liderazgo, clima y satisfacción laboral. *Revista Universum*. 2007; 22(2): 40-56.
44. Cuadra-Peralta A, Veloso-Besio C. Grado de supervisión como variable moderadora entre liderazgo y satisfacción, motivación y clima organizacional. *Ingeniare. Revista Chilena de Ingeniería*. 2010; 18(1): 15-25.
45. Cuadra-Peralta A, Fuentes-Soto L, Madueño-Sosa D, Veloso-Besio C, Bustos-Meneses Y. Mejorando Clima Organizacional y de Aula, Satisfacción Vital y Laboral. *Fractal*. 2012; 24(1): 3-326.
46. Salanova M, Schaufeli WB, Llorens S, Peiró JM, Grau R. Desde el «burnout» al «engagement»: ¿una nueva perspectiva? *Revista de psicología del Trabajo y de las Organizaciones*. 2000; 16(11): 7-134.
47. Warr T, Cook J, Wall T. Scales for the measurement of some work attitudes and aspects of psychological well-being. *Journal of occupational psychology*. 1979; 52: 129-48.